

# Case Study:

## ACM Advisors

### Company Profile

ACM Advisors is an employee-owned investment fund manager that specializes in the creation, structuring and management of pooled Canadian commercial mortgage funds. Their conservative investment approach and proven ability to assess, mitigate, and price risk has resulted in a 25 year track record of successful performance.

### Challenge

ACM's on-premise infrastructure was at the end of its life cycle, with its end of life server products also requiring operating system upgrades. Their Vancouver office housed the server equipment, which unfortunately caused issues for the Toronto office, as there were bottlenecks with the connectivity between the sites.

### Solution

While initial discussions focused only on the backup and disaster recovery capabilities, Dyrand's conversations with ACM evolved into providing a solution that included running their entire business in the cloud. Instead of simply replacing the equipment in the Vancouver location, the decision was made to move their systems to the cloud so they would never again have to worry about replacing hardware and also eliminate the bottleneck of the connectivity at both locations.

By eliminating the server hardware at their Vancouver office, remote access to their systems became much more robust. At the same time, security systems were put into place to ensure that their data is more secure than it could be when residing on any hardware installed within an office space.

Dyrand's advanced management and monitoring systems were also implemented to ensure all systems were operating at peak efficiency and that problems could be found and resolved as quickly as possible.

### Results

The solution is precisely what ACM needed. They now have peace of mind knowing that the scale of redundancy, disaster recovery implementation, and security systems in place exceed what could be achieved with any on-premises solution. The partners can also rest easy knowing that there's a team overlooking their systems 24X7, enabling them to focus on their core business and enjoy their downtime.

The other benefit of the hosted solution is that they now have the flexibility to grow their business without having to worry about scaling up their infrastructure, which can be accomplished with ease inside the data centres. This has proven to be critical for ACM as they have since added new offices across Canada, scaling up their systems during this growth with no downtime for their business.



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